



Activities 2016/2017

Delegation visit to China 5th- 9th December 2016

Founding meeting in Beijing 7th December 2016

IE EXPO Shanghai 4th -6th May 2017 (TBD)

Aquatech China, Shanghai 7th - 9th June 2017 (TBD)

Access to the Chinese water market and new customers

Danish Water Technology Group China (DWTGC), a sub-group of Danish Water Technology Group (DWTG) under Danish Export Association, is a network for suppliers to the water market that wish to expand and strengthen sales to the Chinese water and waste water sector.

Through knowledge sharing, exchange of market updates and knowledge about projects, customer leads, partners and practical issues of importance when selling water solutions to the private and public sector in China, the network will enable you to increase your sales to the Chinese water market.

China-based office opens doors

DWTGC will operate from Danish Export Association's China Office in Shanghai that is headed by Angela Zhang, Chief Rep., and which also is the base of the sub-networks Danish Marine & Offshore Group China and Danish Wind Energy Group China. These networks have been active in China for more than 7 years and have 50 and 43 members respectively.

DWTGC will be headed by a Chinese business developer from the Chinese water industry and will also draw on the experience and network of Angela Zhang and the running of the existing Chinese networks. Furthermore, DWTGC will be supported by Danish Water Technology Group, that arranges network groups and export drives world-wide for Danish companies within the water industry.

Activities and services include:

- Joint marketing of your company and products/services towards relevant parties in the Chinese water and waste water sector.
- Bi-monthly newsletter with latest industrial news.
- Member meetings, theme workshops etc. where you will obtain new information and leads from the Chinese water market. Further you will be able to exchange knowledge and connections with other companies in the market.
- Database of main actors in the Chinese water sector.
- Access to national joint stands at major water exhibitions and summits in China at member prices.
- Frequent group visits to utility companies, water authorities, entrepreneurs, R&D institutes and other relevant organizations/companies in China within water.
- 4 hours free consulting service.
- Admission to Front-runner: Water China.
- Yearly member meeting together with the other network groups in China within wind energy and marine/offshore
- Admission to Danish Export Association's incubation office in Shanghai where you can network on a daily basis with other companies focusing on the Chinese market.

Membership fee:

Danish Water Technology Group China:
Danish Export Association, mandatory:
Registration fee:

6,600 RMB/yr
7,700 dkk/yr
800 dkk



Ilse Korsvang

Head of Danish Water Technology Group
Tel: +45 50 89 44 88
ilse.korsvang@dk-export.dk

Members

Aarhus Vand A/S
Act NOW-Movement
Adept Water Technologies A/S
Alfred Priess A/S
Aquagain A/S
AVK International A/S
BIC Electric
Billund Vand A/S
Biotech Innovation ApS
Broen A/S
Cembrane A/S
CLEAN
Cleanfield Danmark ApS
COWI A/S
Dancutter A/S
Danfoss Power Electronics A/S
Danish Wastewater Equipment A/S
Danish Water Forum
DANWELL ApS
DHI
EnviDan International A/S
Envotherm A/S
Ferskvandscentret
Fiberline – Structural Profiles
GL Turbo International ApS
Grundfos BioBooster A/S
Grundfos Holding A/S
Guldager A/S
Haarslev Industries A/S
H F Jensen A/S
Hexa-Cover A/S
IFU – Investeringsfonden For Udviklingslande
In-Mix Flow Technology A/S
J. Hvidtved Larsen A/S
Kamstrup A/S

Danish Water Technology Group Denmark

Landia A/S
Leif Koch A/S
LINAK A/S
Lind Jensen Maskinfabrik A/S
Liqflow A/S
Liqtech International A/S
Mycometer A/S
Niras A/S
Nissen Energi Teknik A/S
Nordisk Aluminat A/S
Orbicon Informatik A/S
Per Aarsleff A/S
Proagria A/S
Rambøll A/S
Salling Plast A/S
Siemens A/S
Simon Moos Maskinfabrik A/S
Skanderborg Forsyningsvirksomhed A/S
SkyTEM Surveys ApS
Smith Innovation
Sondex Pumps A/S
Sorbisense A/S
Sunstone Water Group Europe ApS
Tandrup Water Solutions A/S
Teknologisk Institut
Ultraaqua A/S
Unisense Environment A/S
Vand og affald A/S
VCS Denmark A/S
Vestas Aircoil A/S
WiseCon A/S
WTC – Water Training & Consulting